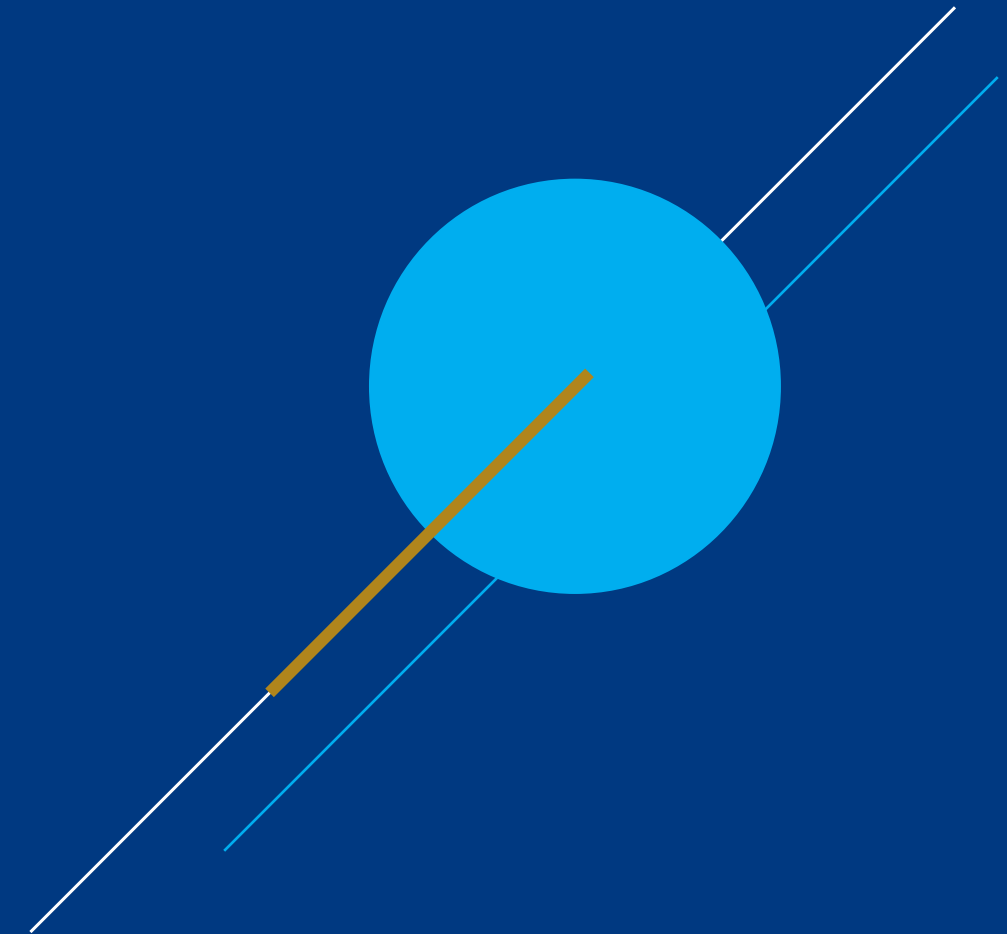


UNITED PHARMA

EXPERTS IN PHARMACEUTICAL INNOVATION & QUALITY
SINCE 2006

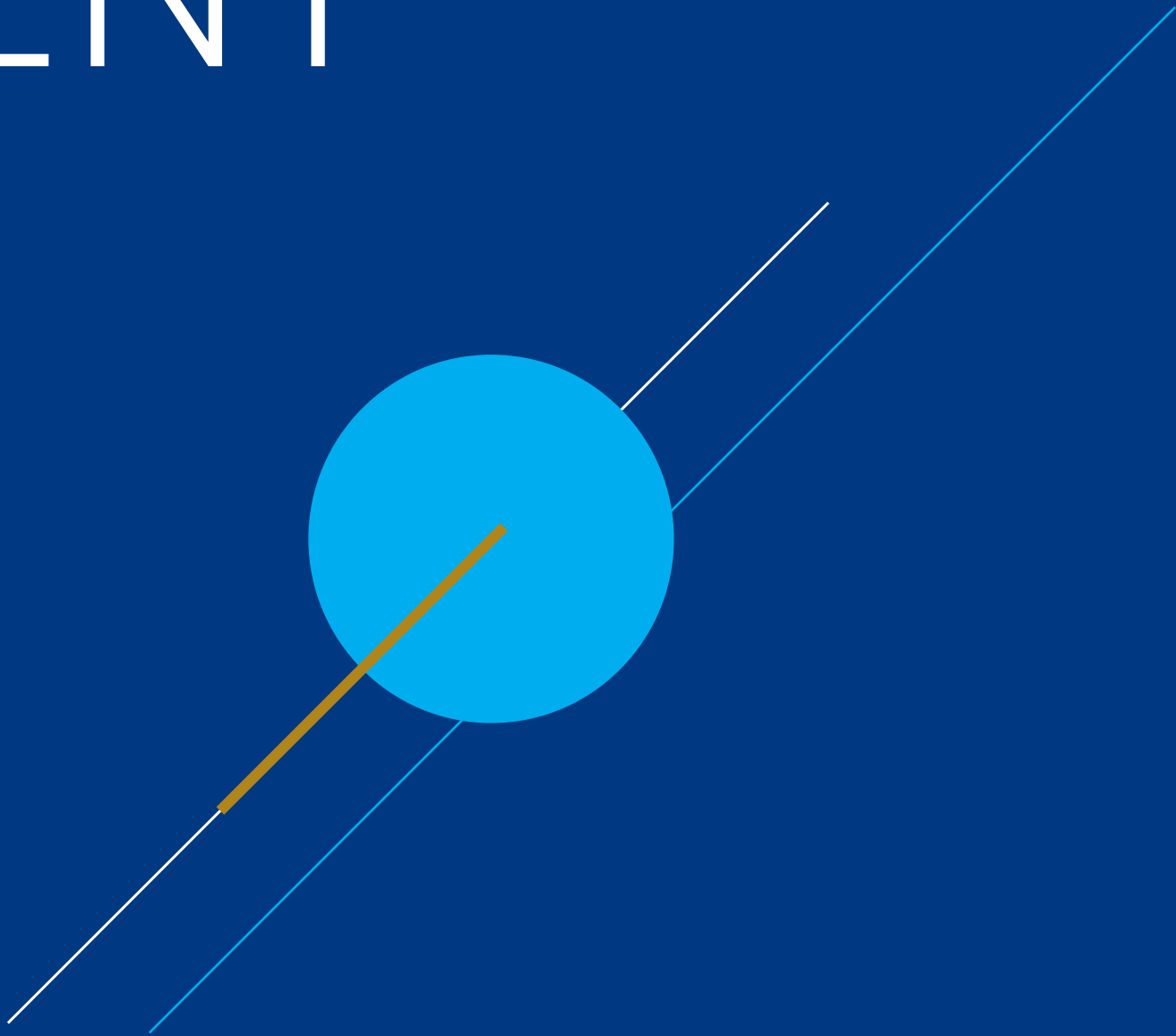




UNITED PHARMA STANDS AS A TESTAMENT TO THE POWER OF DREAMS AND DEDICATION

BY TRANSCENDING BOUNDARIES AND EMBRACING INNOVATION, WE BUILD A FUTURE
OF EXCELLENCE AND SUCCESS.

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- 02 United Pharma Overview
- 03 Vision & Mission Statement
- 04 Milestones and Achievements
- 05 Organizational Structure
- 06 Workforce and Supply Chain
- 07 Partnerships and Market Position
- 08 United Pharmacies
- 09 OUR EVENTS



CHAIRMAN'S MESSAGE

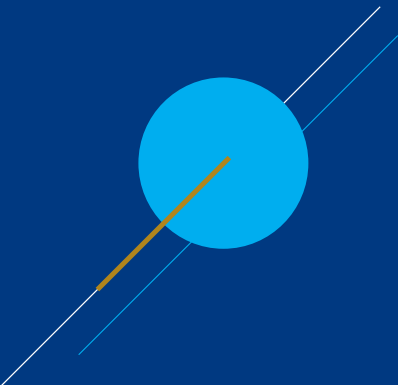
01



CHAIRMAN'S MESSAGE

Dr. Mansour Alsayegh

Dr. Mansour Alsayegh graduated from Liverpool University, United Kingdom, with a Bachelor's degree in Pharmacy in 1999. Since then, he has pursued his goals and dreams, achieving significant success at a young age. After graduation, he joined the Kuwait Pharmaceutical Association in 2000. Through hard work and dedication, he became the Chief Executive Officer of United Pharma Medical Company in 2004. By 2018, he had risen to the position of Chief Executive Officer of United Pharmacy International Company.



IN 2019, DR. ALSAYEGH ESTABLISHED ALSAYEGH GROUP, WHICH INCLUDES THE FOLLOWING SUBSIDIARIES:

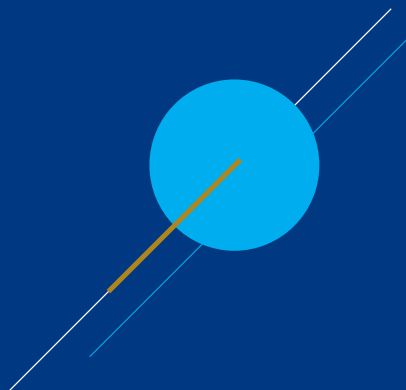
United Pharma Kuwait

United Pharmacies

United Pharma Qatar

Emdad

Delfy London Cosmetics

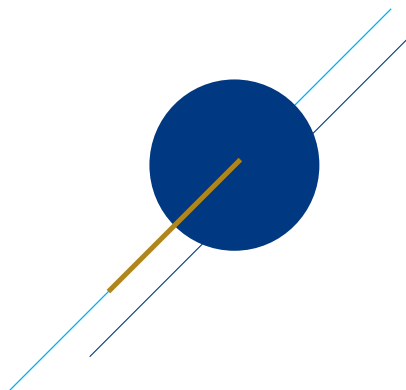


UNITED PHARMA
OVERVIEW 02

UNITED PHARMA OVERVIEW

Since 2006, United Pharma has established itself as a professional leader among pharmaceutical companies. We believe in transcending differences to transform our future. Our main divisions include:

- Pharma Wholesale
- Retail
- FMCG Wholesale

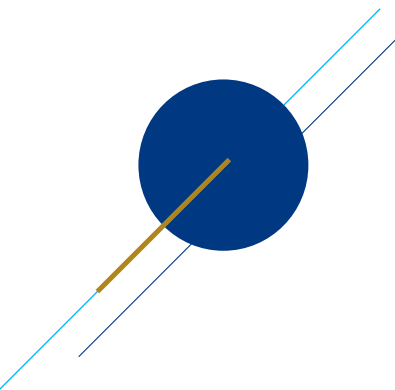


UNITED PHARMA OVERVIEW

These divisions cater to various sectors such as hospitals, pharmacies, healthcare centers, and hypermarkets across Kuwait City.

Our team, a key competitive element, includes the Regulatory Affairs Department with connections to the Drug Regulatory Department (DRD) in the Ministry of Health (MOH). To ensure the best service for our customers, we have structured our team with highly qualified members in Finance, Inventory, IT, and Marketing Departments.

We maintain high standards of performance by providing continuous training to our team, enhancing their skills, and keeping them updated with the latest market innovations.





VISION & MISSION STATEMENT

03

A background image of a female scientist in a white lab coat and blue gloves, holding a test tube with blue liquid. The scene is set in a laboratory with various glassware and equipment visible in the background. A dark blue rectangular box is overlaid on the left side of the image, containing white text.

UNITED PHARMA SETS THE
BENCHMARK FOR PHARMACEUTICAL
EXCELLENCE, DELIVERING TOP-TIER
PRODUCTS AND SERVICES ACROSS
DIVERSE SECTORS.

VISION STATEMENT



To be a GCC leader in the pharmaceutical industry, recognized for our commitment to excellence, innovation, and the highest standards of quality. We aim to transcend boundaries, transform lives, and create a healthier future for all.

MISSION STATEMENT

At United Pharma, our mission is to provide exceptional pharmaceutical products and services that enhance the health and well-being of our customers. We are dedicated to continuous innovation, maintaining the highest standards of regulatory compliance, and fostering strong relationships with our partners. Our team is committed to excellence, collaboration, and creating value for all stakeholders, ensuring sustainable growth and success.





MILESTONES AND ACHIEVEMENTS

04

MILESTONES AND ACHIEVEMENTS

2007

Launching of
Purelogico

2010

Launching of
PJUR

2014

Launching of
S00FT

2016

Launching of
Biocol

2017

Launching of
**Neomist,
Derma L,
Siddayo**

2018

Launching of
**Essence, Daico,
Amida**

2019

**Expansion to
include more
partnerships
in Europe and
globally**

2020

Launching of
**SkinClinic,
Bionnex**

2021

**Further product
launches and
partnerships**

2022

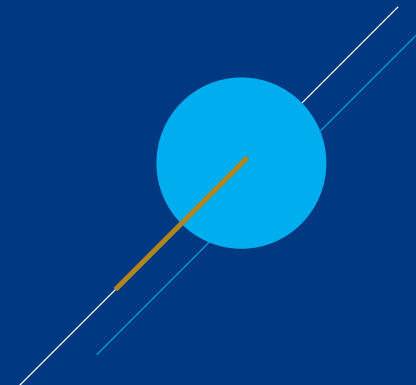
**Continued growth
and expansion**

2023

Launching of
**Aguttant,
Cacaolat,
Invomed,
Gold Pharma**

2024

Launching of
**United Pharma
Qatar**





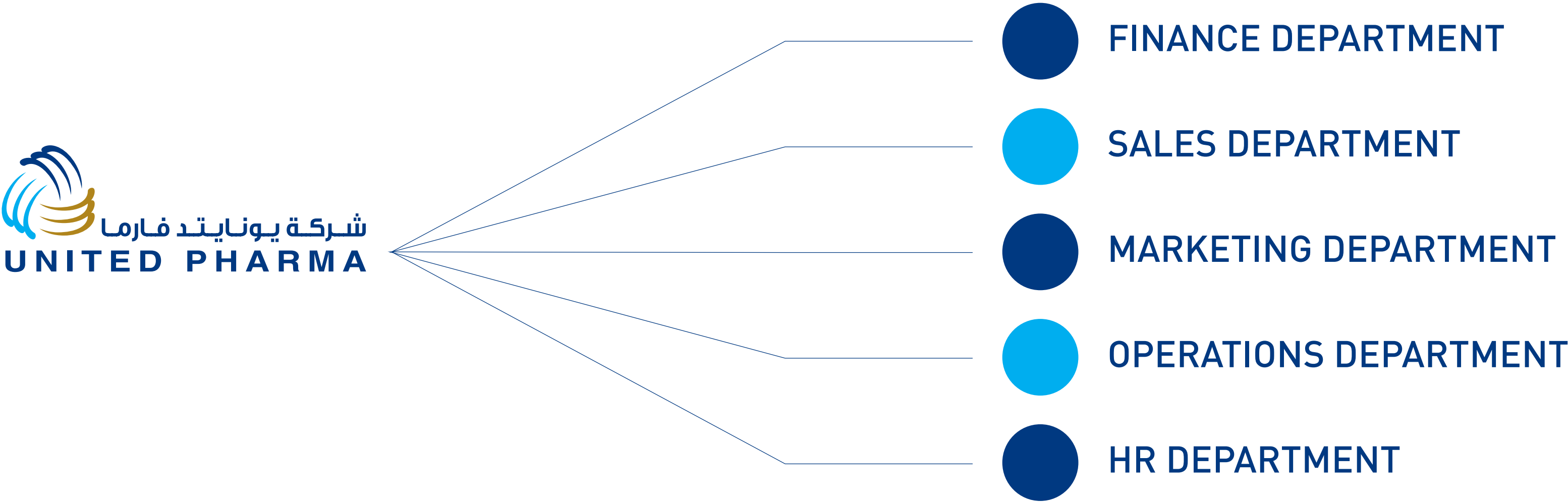
ORGANIZATIONAL STRUCTURE 05



OUR STRUCTURED TEAMS ENSURE
EFFICIENCY, COMPLIANCE, AND
QUALITY, DRIVING OUR MISSION
TO DELIVER EXCEPTIONAL
PHARMACEUTICAL PRODUCTS.



ORGANIZATIONAL STRUCTURE





WORKFORCE AND SUPPLY CHAIN

06

WORKFORCE



70

Total Employees



21

Medical Representatives



11

Sales Representatives





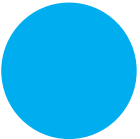
UNITED PHARMA WAREHOUSE

Our skilled professionals and robust supply chain guarantee timely and reliable delivery of high-quality products to our customers.

SUPPLY CHAIN



SUPPLY CHAIN



WAREHOUSING DEPARTMENT

UNITED PHARMA
Private Warehouse
Capacity: 1750 PP



SUPPLY CHAIN

DISTRIBUTION DEPARTMENT

UNITED PHARMA
OWNS FLEET OF 15 +
TRUCKS - CARS COVERING
ALL KUWAIT





PARTNERSHIPS AND MARKET POSITION

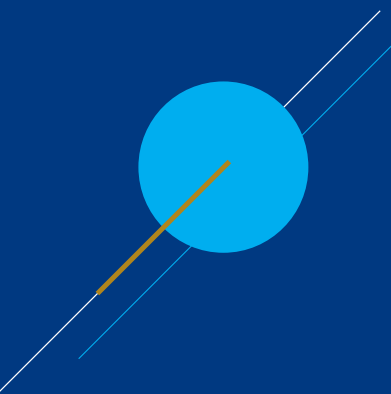
07



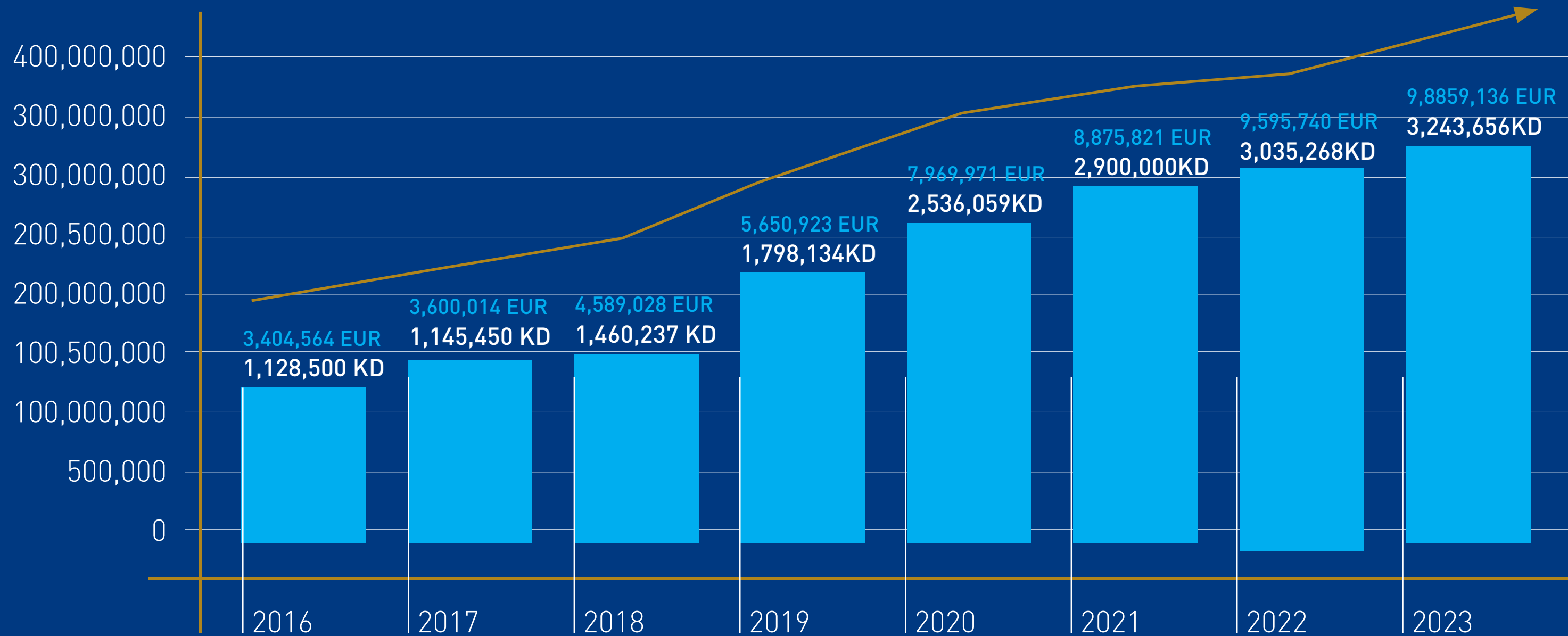
STRONG PARTNERSHIPS AND MARKET
EXPERTISE HAVE EARNED UNITED
PHARMA THE TRUST OF INTERNATIONAL
SUPPLIERS, DRIVING OUR CONSISTENT
GROWTH AND LEADERSHIP.

PARTNERSHIPS AND MARKET POSITION

Over the years, United Pharma has strengthened relationships with numerous international suppliers, earning the confidence of over 25 partners. As a diverse and empowering corporation, United Pharma excels in key product categories, achieving consistent growth across all divisions. Our financial strength is derived from profitable operations, steady cash flows, proficient financial management, and state-of-the-art systems and controls.



FINANCIAL PERFORMANCE





PRODUCT CATEGORIES



Health & Wellness



Dermatology



Emergency Medications



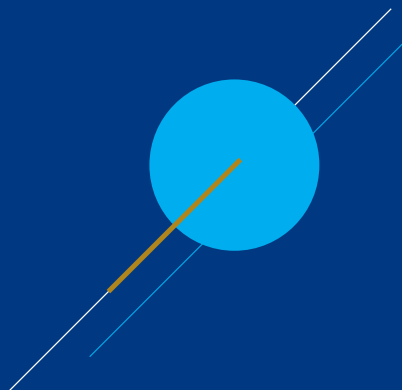
Gynecology



Disposables



Urology



OUR PARTNERS

BIONNEX
DERMO ORGANIC LABORATORIES
SWEDEN

SkinClinic

BIOCYTE
LABORATOIRE

EA
PHARMA

3CHÊNES
LABORATOIRES

RONA ROSS
DERMA

AGUETTANT

Diaco
BIOFARMACEUTICI

PAVIA FARMACEUTICI

BIOCOL
LABORATOIRE

BIOFARM

aqma
ITALIA

AFT
pharmaceuticals

Medrull

Jiddh:ayu

Goldfarma
produtos farmacêuticos

GALVENTA

Venipharm

Mitelos

inovemed

fidia

PromoPharma
con la Natura, per l'uomo

Montavit

Gynea

esensa

KERN
PHARMA

FARMIGEAT

AIT
ACDIMA INTERNATIONAL TRADING

BIOFAR

basi
laboratórios

PHARMALINE
More than Health



NOVELL
PHARMACEUTICAL
LABORATORIES

Cacaolat

pjur

mesoskinline



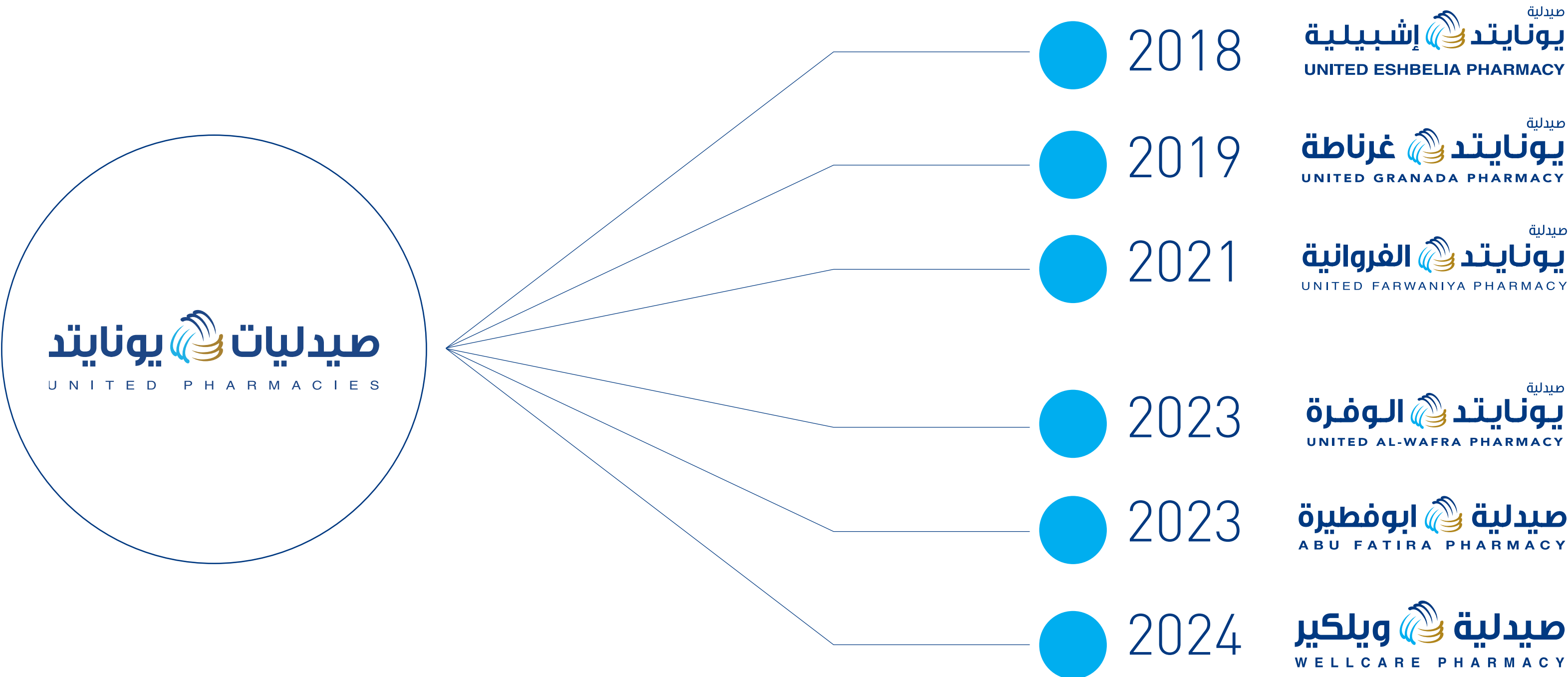
UNITED PHARMACIES

SINCE 2018

With a growing network across Kuwait, United Pharmacies ensures our high-quality products are accessible to more customers



UNITED PHARMACIES



UNITED PHARMACIES



● 15000+ PRODUCTS IN DIFFERENT CATEGORIES

● 17 PHARMACISTS WORKING IN THE PHARMACIES

● 39 TOTAL STAFF



FREE DELIVERY COVERING ALL KUWAIT

صيدلية
يوناييتد إشبيلية
UNITED ESHBELIA PHARMACY





FREE DELIVERY COVERING ALL KUWAIT

صيدلية
يوناييتد غرناطة
UNITED GRANADA PHARMACY





FREE DELIVERY COVERING ALL KUWAIT

صيدلية
يونايتد الفروانية
UNITED FARWANIYA PHARMACY





FREE DELIVERY COVERING ALL KUWAIT

صيدلية
يوناييتد الوفرة
UNITED AL-WAFRA PHARMACY





FREE DELIVERY COVERING ALL KUWAIT

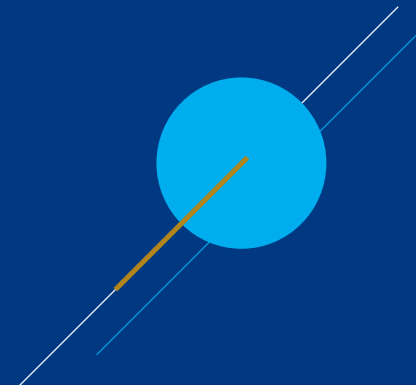
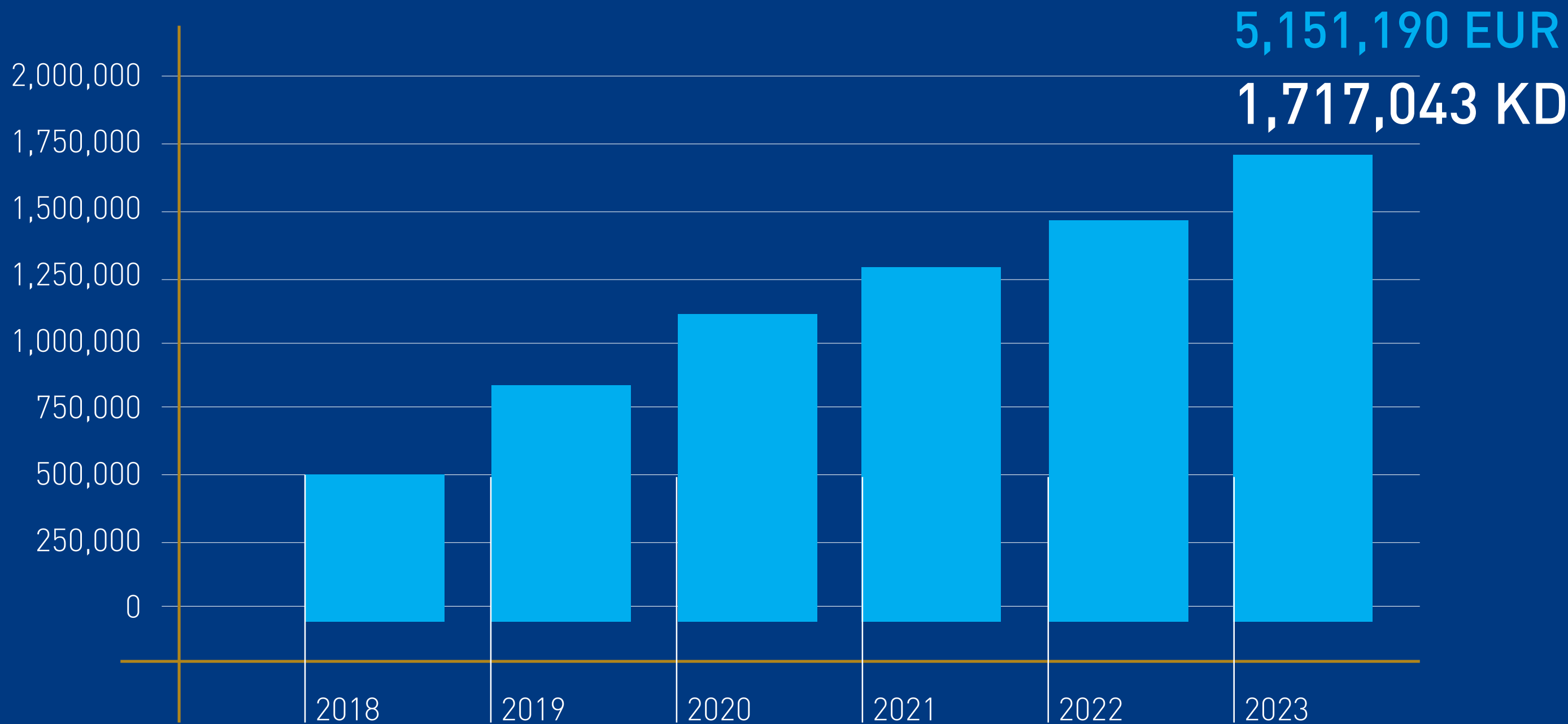




FREE DELIVERY COVERING ALL KUWAIT



UNITED PHARMACIES IN NUMBERS





OUR EVENTS AND GATHERINGS

OUR EVENTS AND GATHERINGS



OUR EVENTS AND GATHERINGS



OUR EVENTS AND GATHERINGS



OUR EVENTS AND GATHERINGS



OUR EVENTS AND GATHERINGS



OUR EVENTS AND GATHERINGS



OUR EVENTS AND GATHERINGS



OUR EVENTS AND GATHERINGS



OUR EVENTS AND GATHERINGS



United Pharma values its partners and customers, committed to building a future of shared success through excellence and innovation.”

THANK YOU!